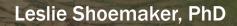


Integrated Water Management – Innovation Opportunities



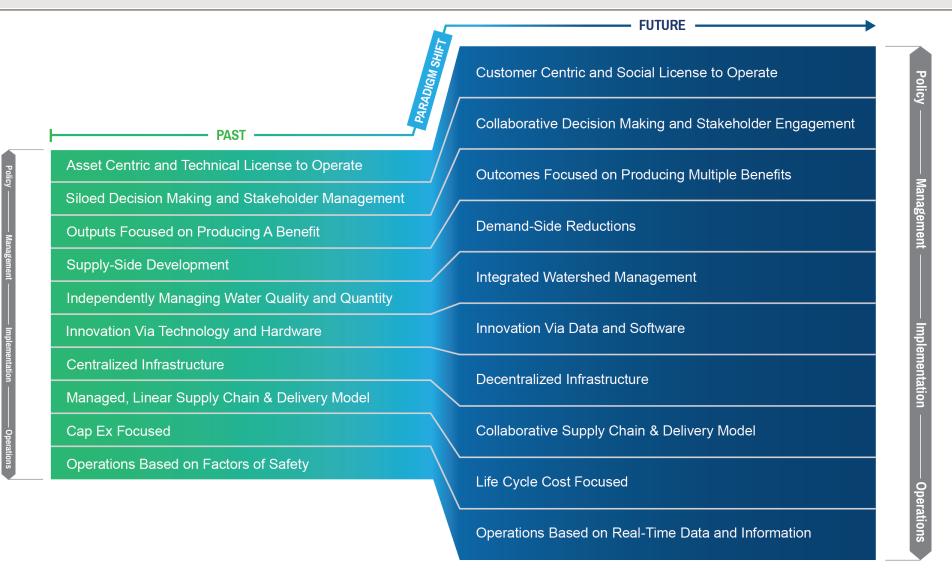
complex world CLEAR SOLUTIONS™



Industry Paradigms Are Undergoing a Significant Shift – We Are Now Focused on How Key Areas From Policy and Management to Implementation and Operation Can Be **Optimized**



We Have Entered the Era of the "Great Optimization"



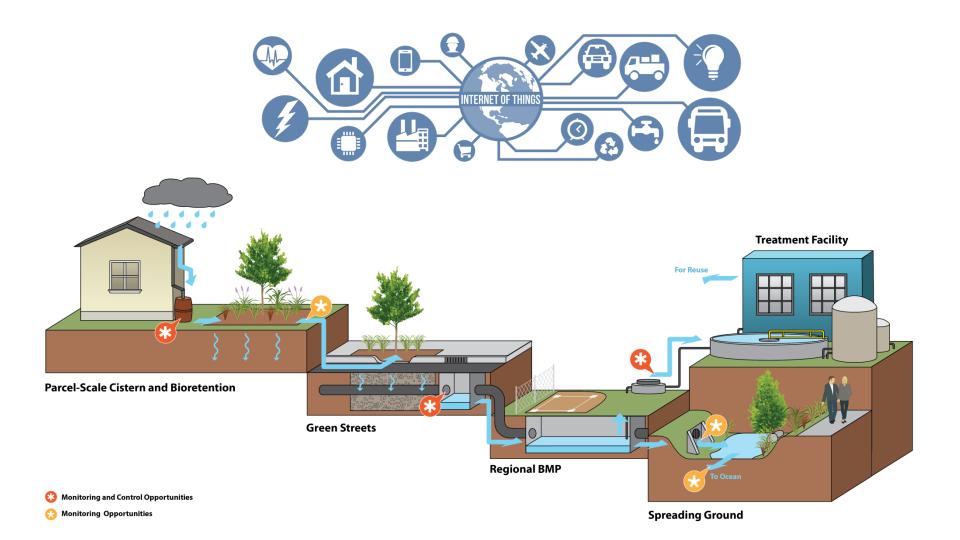


Advances in technology open new opportunitie





Internet of Things (IoT) & Water Management



Real Time Control Successfully Applied to Capture Overflows

- Long Term Control Plan (LTCP) capitol costs reduced from estimate by 25% to 75%
- Reduced infrastructure requirements



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Cities	Conventional Solution	Intelligent Control	Cost Savings
Quebec City, QC	\$ 240 M	\$ 150 M	\$90 M 37 %
Montreal, QC	\$ 840 M	\$ 410 M	\$430 M 51 %
Louisville, KY	\$ 200 M	\$ 83 M	\$117 M 58 %
Wilmington, DE	\$ 114 M	\$ 27 M	\$87 M 76 %
Paris, France	\$ 3 000 M	\$ 2 200 M	\$ 800 M 27 %
Bordeaux, France	\$ 139 M	\$ 37 M	\$102 M 73 %

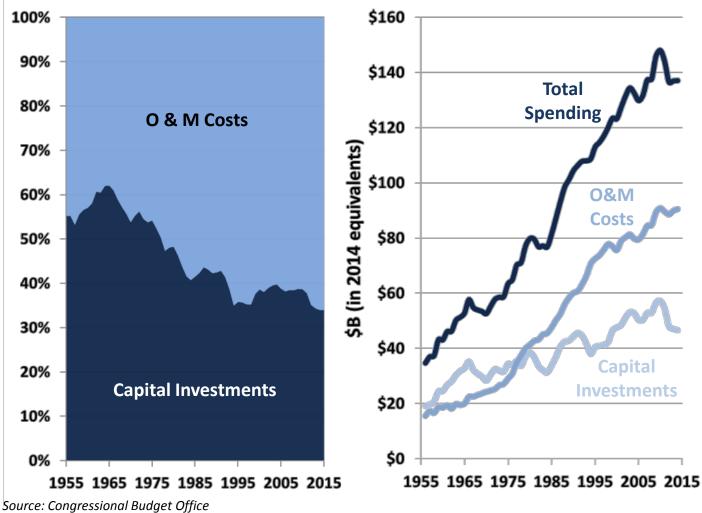


Optimization Is Also Being Driven By Fundamental Shifts in Funding and Financing

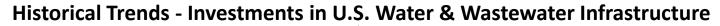


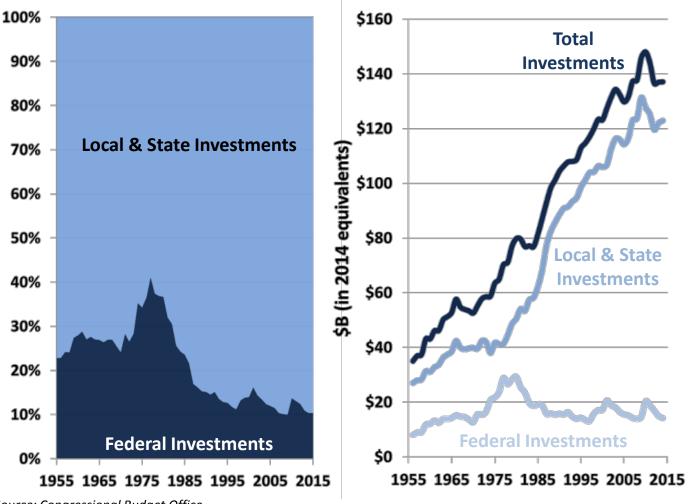
O&M Costs Have Become A Larger Budget Driver Than Cap Ex





Federal Funding Support Is At All Time Lows



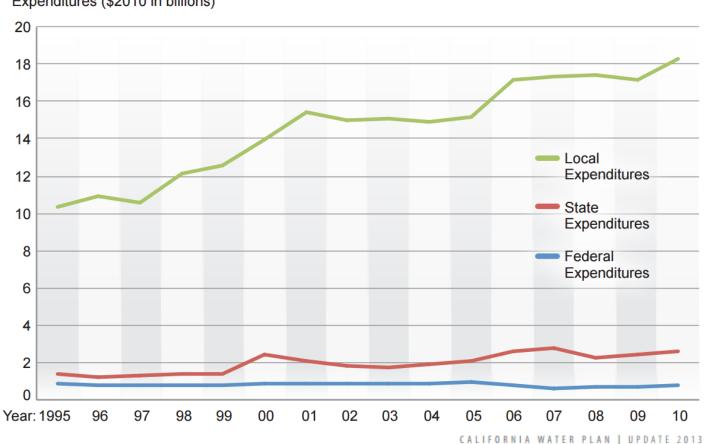


Source: Congressional Budget Office



And the Local Agencies, Not States, Bear **Most of This Investment Responsibility**

Figure 7-3 Recent Trends in Local, State, and Federal IWM Expenditures (in millions), 1995-2010



Expenditures (\$2010 in billions)

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As A Result Water & Sewer Bills Are Increasing At Significant Rates

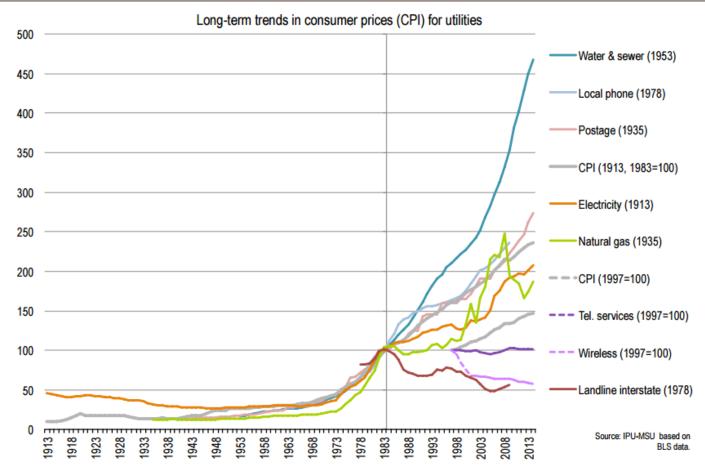
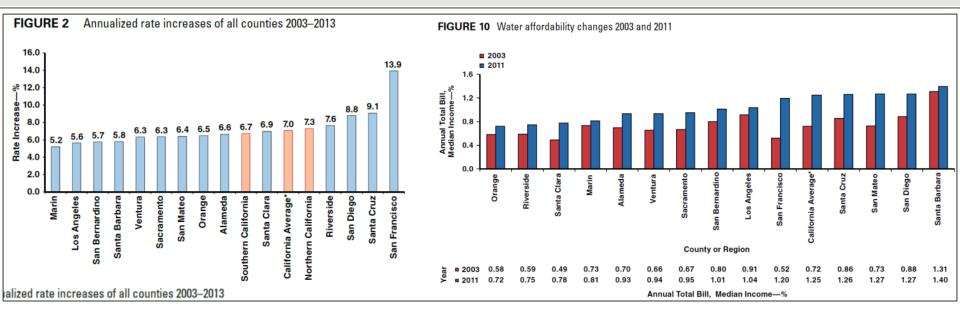


Exhibit 1. Long-term trends in the Consumer Price Index (CPI) for utilities (1913-2014). The index is set to 100 for 1982-1984 except for telephone and wireless services, where the index is set to 100 for 1997. Year (*) indicates start of series.

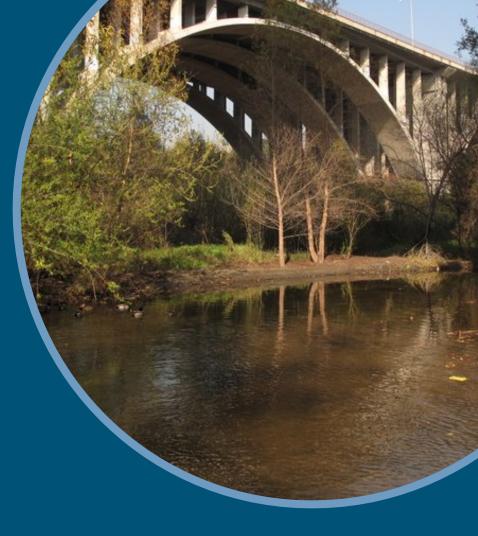
In California, Drinking Water Bills Have Doubled Over the Past Decade



- Drinking water utility bills have approximately doubled over the last decade from \$29 to \$58/month
- As a result, the average resident's drinking water bill increased 0.5%, as a percentage of their median income, during that same period



What Does Optimization Look Like in Practice?



The California Water Plan Is Just One Example of This New Era



Many Simultaneous Actions to Achieve Integrated Water Management

educe Water Demand	Improve Water Quality		
		VISION & MISSION Update 2013 provides a vision for more sustainable and	
Agricultural Water Use Efficiency	Drinking Water Treatment & Distribution	reliable water resources and management systems. Mission statement describes collaborative efforts to prepare for California's most pressing statewide and regional water management issues and	
Urban Water Use Efficiency	Groundwater / Aquifer Remediation		
Improve Operational Efficiency & Transfers	Matching Quality to Use	challenges.	
Conveyance – Delta	Pollution Prevention	outcomes of Update 2013.	
Conveyance – Regional / Local	Salt & Salinity Management	> 10 GUIDING PRINCIPLES Ten guiding principles express the	
System Reoperation	Urban Stormwater Runoff Management	core values and philosophies for making decisions about how the vision, mission, and goals will	
Water Transfers	Practice Resource Stewardship	be achieved.	
Increase Water Supply	Agricultural Land Stewardship	300+ RELATED ACTIONS Seventeen objectives and their 300-plus related action	
Conjunctive Management & Groundwater	Ecosystem Restoration	> 30+ RESOURCE	
Desalination — Brackish & Seawater	Forest Management	MANAGEMENT STRATEGIES and principles.	
Precipitation Enhancement	Land Use Planning & Management	More than 30 resource management strategies are described as	
Recycled Municipal Water	Recharge Areas Protection	tools for diversifying water portfolios and	
Surface Storage – CALFED	Sediment Management*	implementing integrated water management.	
Surface Storage – Regional/Local	Watershed Management		
Improve Flood Management	People & Water		
Flood Management	Economic Incentives (Loans, Grants, & Water Pricing)	CALIFORNIA	
Other Strategies	Outreach and Engagement*	WATER PLAN	
Crop idling, dew vaporization, fog collection, irrigated land retirement, rainfed agriculture, and waterbag transport	Water and Culture*		
	Water-Dependent Recreation	Investing in Innovation & Infrastructure	

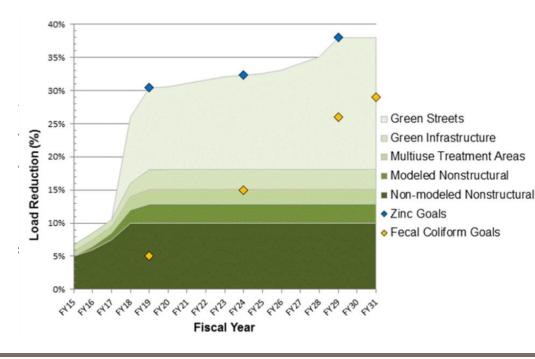


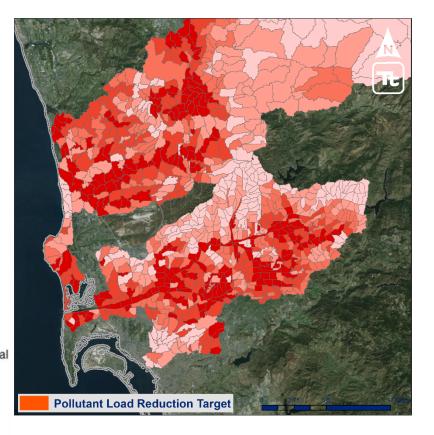
Case Study: San Diego Stormwater Management Analysis and Optimization Pilot



Outcomes of San Diego's Reasonable Assurance Analysis (RAA)

- Compliance targets optimized at the subwatershed-scale
- Generalized schedule of BMPs to attain compliance

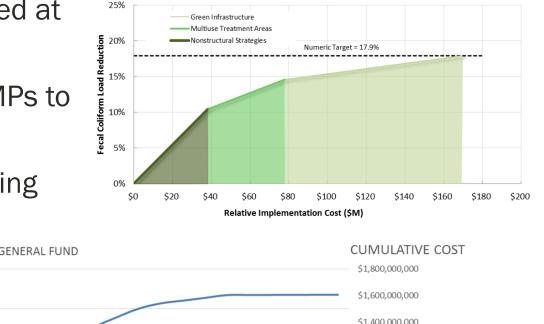




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Outcomes of San Diego's Reasonable Assurance Analysis (RAA)

- Compliance targets optimized at the subwatershed-scale
- Generalized schedule of BMPs to attain compliance
- Macro-scale financial planning tools





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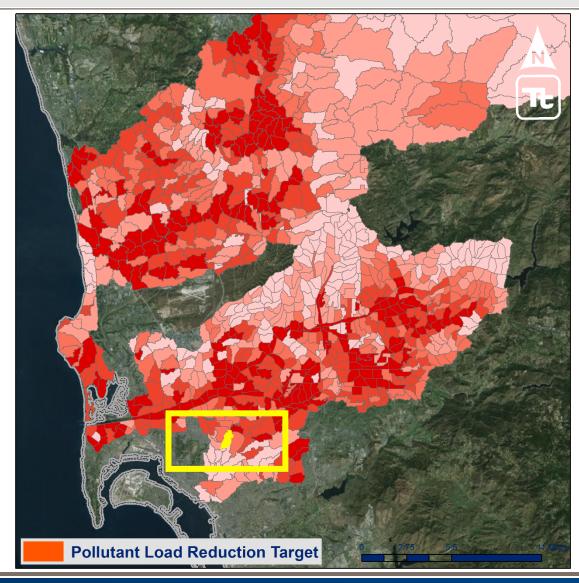
The Role of a Watershed Master Plan

- Watershed Master Plan is needed to:
 - Inform Data-Driven Decision
 Making using
 - High-Resolution Data
 - Prioritization Logic
 - Specific Project
 Visualization
 - Identify and Leverage
 Program Synergies
 - Enable Wise Spending
- Outcome: Specific Street-by-Street and Parcel-by-Parcel Compliance Action Plan and Schedule

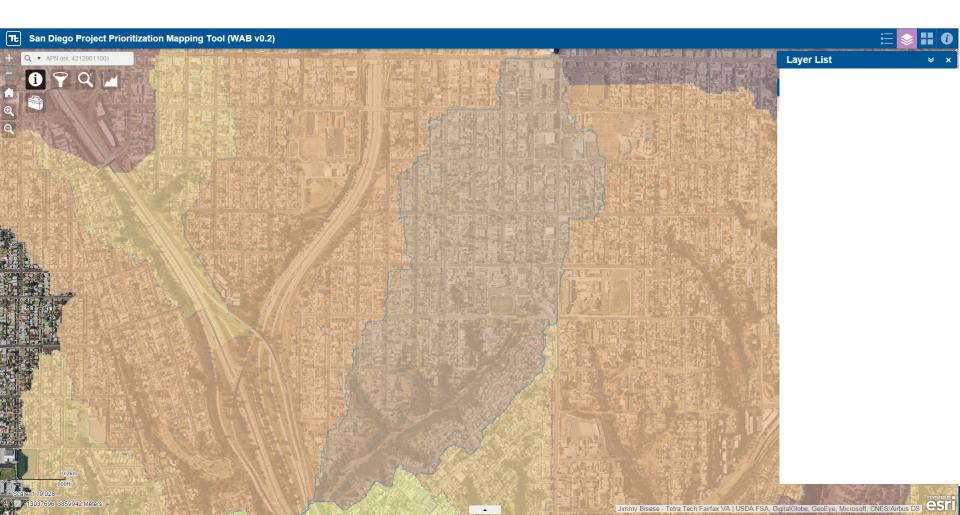


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What Does it Look Like?



Example Application: Green Street Opportunity and High-Resolution Drainage Area Data

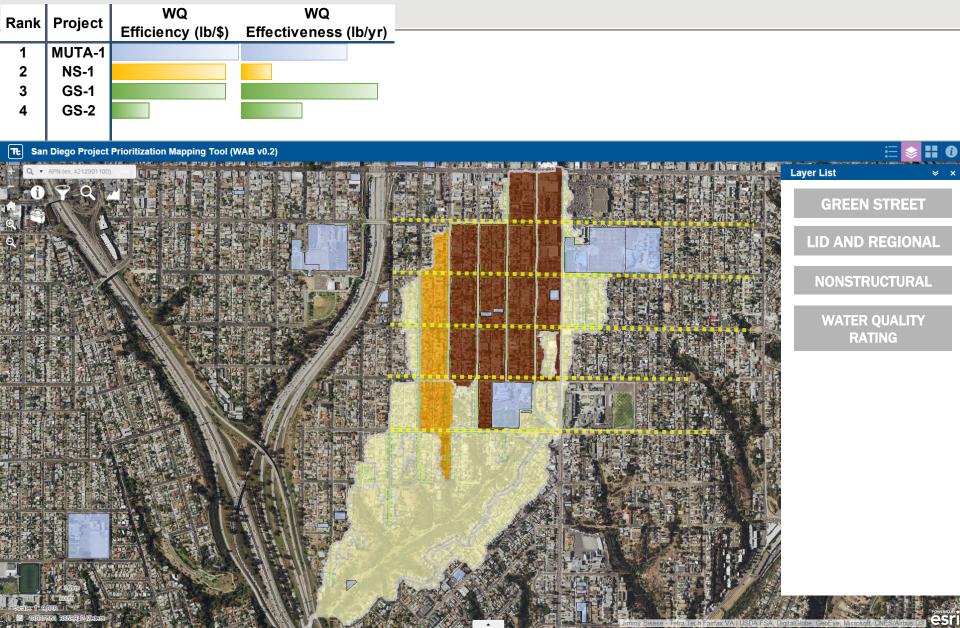


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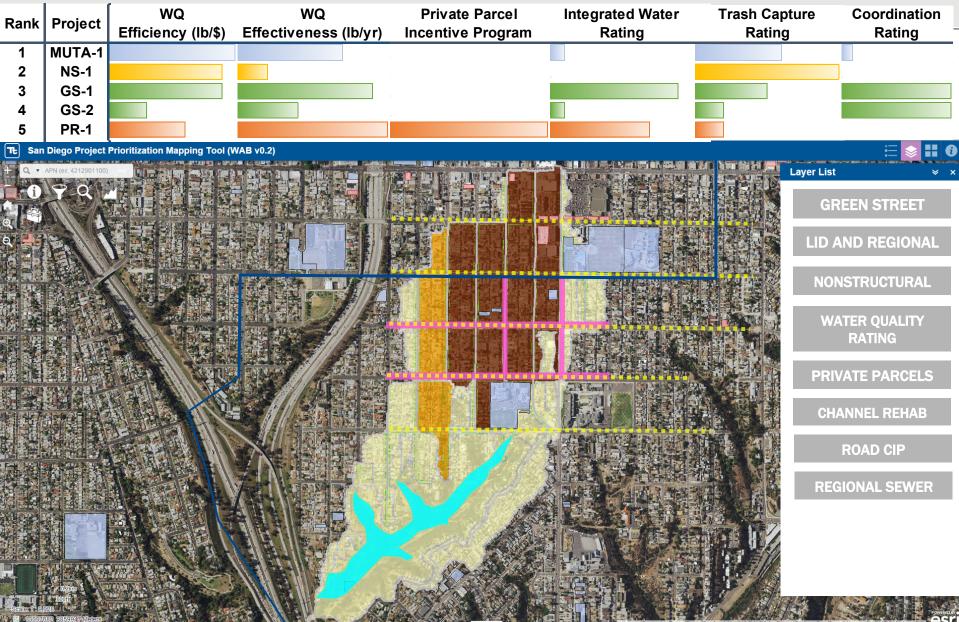
Step One: High-Resolution BMP Identification



Step Two: Optimize at Fine Scale and Characterize with Water Quality Rating

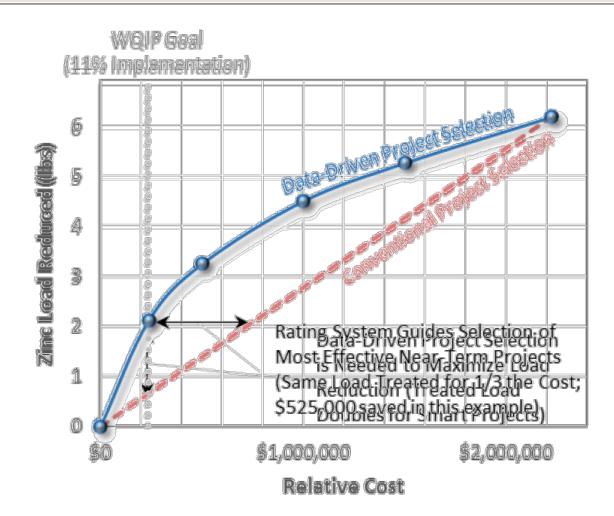


Step Three: Use High-Resolution Methods to Identify Specific Coordination Opportunities with Other Programs

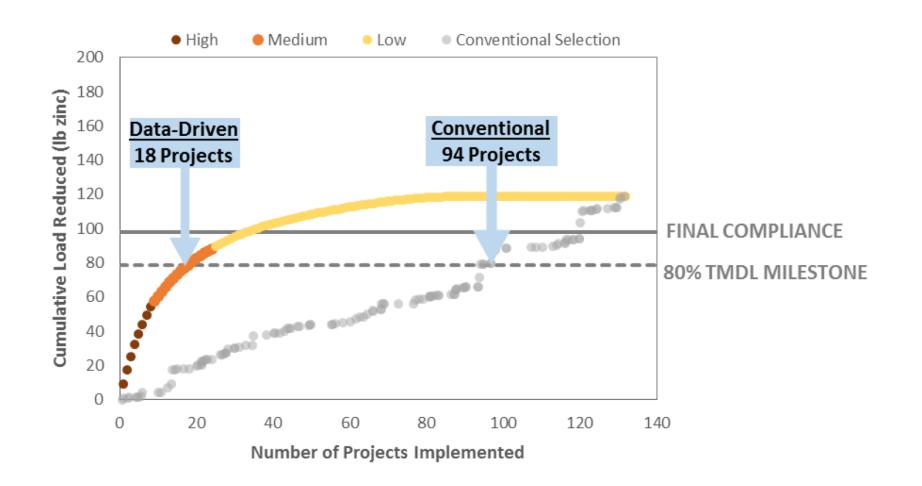


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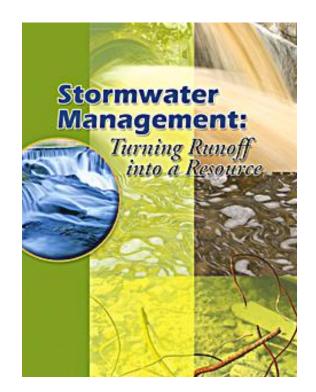
Project Level Implications for Tracking and Adaptive Management



Programmatic Level Implications for Tracking and Adaptive Management



How Can Southern California Work To Change the Paradigm of Stormwater Runoff?

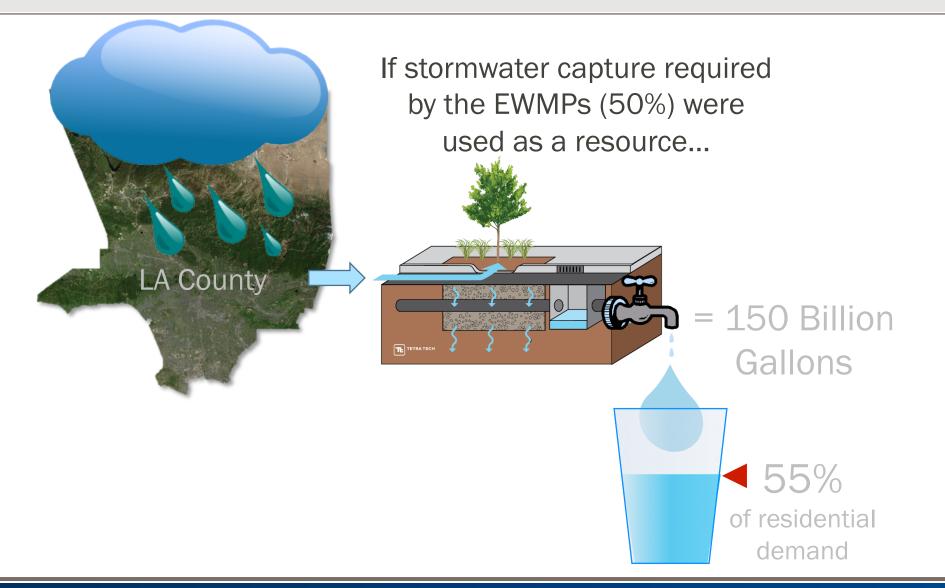


- Key Driver
 - Water Quality Regulatory Compliance
- Fundamental Challenge
 - Compliance Investment Estimated At Tens of Billions in Cap Ex
- Opportunity
 - Optimize the Approach, Look For Multi-Benefit Solutions, Challenge Funding Paradigms, and Develop Non-traditional Strategies
- Synergies
 - Stormwater Runoff as a Water Resource

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One Step Further...Stormwater as a Resource





Thank You

